

Sierra – Sacramento Valley Emergency Medical Services Agency



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Date: January 22, 2026

To: Placer County EMS System Stakeholders

From: John Poland, Regional Executive Director

Subject: Placer County Ground Ambulance Competitive Procurement Request for Proposal (RFP) Process

During the December 2025 S-SV EMS JPA Board meeting, the board directed S-SV EMS staff to proceed with a competitive procurement RFP process for applicable areas of Placer County currently serviced by AMR. Based on their previous work related to the West Placer County EMS System Assessment project and their extensive experience with these matters, the board also authorized S-SV EMS staff to contract with Healthcare Strategists to assist with this competitive procurement RFP process.

The feedback and information obtained during the recent West Placer County EMS System Assessment project, as well as consultation with Placer County representatives, will be utilized in developing a draft competitive procurement RFP document. The draft RFP document will be subsequently released for EMS system stakeholder review and comment prior to submission to the California EMS Authority for their approval prior to issuance.

The estimated RFP timeline document is attached for your information. Our intent is to have the competitive procurement process completed and the new service implemented to coincide with the November 30, 2027 expiration of the current AMR EOA Agreement. Additional information related to this matter will be provided as necessary.

Please contact me (John.Poland@ssvems.com) with any questions you may have regarding this matter.

Exhibit A: Scope of Work: RFP Projected Tasks and Timeline

The timeline is based on the need for RFP creation, managing the competitive process, and helping with negotiations of the selected bidder.