

JIM HOLMES
JPA BOARD CHAIRPERSON



SIERRA – SACRAMENTO VALLEY
EMERGENCY MEDICAL SERVICES AGENCY

JOHN POLAND, PARAMEDIC
REGIONAL EXECUTIVE DIRECTOR

535 MENLO DRIVE, SUITE A
ROCKLIN, CA 95765

TROY M. FALCK, MD, FACEP, FAAEM
MEDICAL DIRECTOR

WWW.SSVEMS.COM

PHONE: (916) 625-1702
FAX: (916) 625-1720

SERVING BUTTE, COLUSA, GLENN, NEVADA, PLACER, SHASTA, SISKIYOU, SUTTER, TEHAMA & YUBA COUNTIES

S-SV EMS Agency Memorandum

Date: January 20, 2023

To: EMS System Participants and Stakeholders

From: John Poland, Regional Executive Director, S-SV EMS Agency

Subject: Cancellation of the Butte County Ground Ambulance Request for Proposal (RFP) process

S-SV EMS has determined that the Butte County RFP process has failed to achieve the goals of S-SV EMS and Butte County as set forth in the RFP document. As a result, S-SV EMS has canceled the 'Request for Proposal #2022-002 Emergency Ambulance Service, Advanced Life Support (ALS) Transport and EMS System Performance Specifications for Butte County, California', and rejected both proposals received in response to this competitive procurement process. The reasons for S-SV EMS's determination that the public interest is best promoted by such cancellation are as follows:

- S-SV EMS was unable to verify the accuracy of some of the claims contained in one of the submitted proposals.
- The proposed weighted charge per ambulance transport included in the other proposal was 28.65% (\$990) higher than the current weighted charges per ambulance transport in Butte County. Such weighted charge is based on a 5-mile transport and would further increase with each additional mile.

S-SV EMS did not make this decision lightly and apologizes for any inconvenience that the cancellation of this RFP process may have caused. Please be aware of the following regarding this matter:

- The current Butte County EMS (BCEMS) exclusive operating area (EOA) agreement expires on June 30, 2023, and the California EMS Authority has indicated that there is no legal ability to extend this agreement, in an 'exclusive' manner, past this expiration date.
- Both S-SV EMS and Butte County continue to believe that a single exclusive ground ambulance provider for the entire County is in the best interest of patients and EMS system participants. Accordingly, we are proceeding with initiating a new RFP process in the most expeditious manner possible.

- S-SV EMS has ensured that there is a process/plan in place to allow for the temporary extension of the Butte County Ground Ambulance Agreement, in a non-exclusive manner, to ensure uninterrupted Butte County ground ambulance services while we conduct a new RFP process. This type of arrangement (exclusive to non-exclusive agreement) has previously occurred in many other EMS system throughout California (including Monterey County, Santa Clara County, Sonoma County, etc.).
- The objective is to complete a new RFP process and have a new EOA agreement in place no later than October 1, 2023.